



**HAWKEYE  
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## CASE STUDY

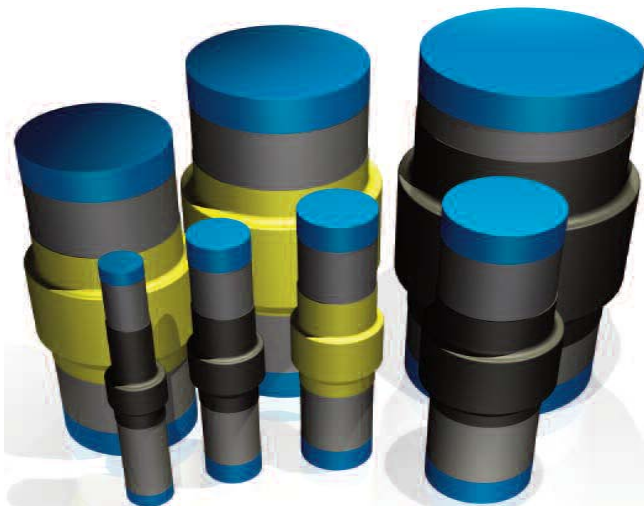
# Service and Delivery for HDPE Fittings:

## Background

A large oilfield supply distributor ordered a variety of polyethylene to steel transitions and high density polyethylene fittings (HDPE) such as y-laterals, tees and elbows. The distributor received the wrong materials and the supplier was not able to deliver the correct materials for another six weeks. Their customer's entire project would be held up.

## Challenge

The challenge for this distributor was getting the entire order of HDPE fittings to their customer as fast as possible.



An array of SDR 17 Transition Fittings, from 2-1/2 NPS through 12 NPS

## Solution

Hawkeye Industries Inc. was able to provide the distributor a complete order of ID-controlled transitions and fully pressure rated HDPE fittings within ten days.

*“they respond on time, all deliveries are as promised and I get immediate call backs.”*

Each component of Hawkeye's transition fitting is carefully machined and fabricated in-house. The process for manufacturing the transitions is called *“cold flow technology”* and is unique to Hawkeye Industries Inc. The HDPE fittings, such as Y-laterals, are also machined and fabricated in-house. Each lateral is a 3-piece design, ID-controlled and fully pressure rated.

## Benefit

End user satisfaction, piece of mind and reduced costs from project delays are a few examples of benefits from using Hawkeye fittings.

When asked why he now uses Hawkeye as a first choice provider, the sales representative said “Hawkeye carries inventory of the items I need.” The sales representative also said that he continues to use Hawkeye because “they respond on time, all deliveries are as promised and I get immediate call backs.” – Inside Sales Representative

For more information on this and other Hawkeye Industries innovations and products please visit [www.hawk-eye.com](http://www.hawk-eye.com)